

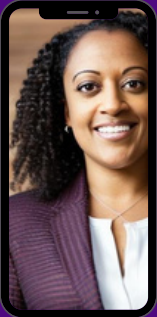


AEJ CONSULTING LLC - CAPABILITY STATEMENT CAREER & LEADERSHIP COACHING

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EXECUTIVE SUMMARY

AEJ Consulting is a career and leadership coaching firm that specializes in helping all levels of government leaders and their teams succeed in their careers. We specialize in you achieving results from impactful career development training. AEJ Consulting offers tailored coaching and training solutions to improve career paths and for all levels of leaders & employees to succeed in their roles. With proven internal career development solutions, your team gains skills & tools that last beyond just the training session, ensuring continuous growth and achievement.



CAREER COACHING
LEADERSHIP DEVELOPMENT
MANAGER TRAINING
TEAM BUILDING
SPEAKER

NAICS Codes

541611 - Admin Management & General Management Consulting Services
541612 - Human Resources Consulting Services
611430 - Professional and Management Development Training
611710 - Educational Support Services

SIC Codes

8742 - Management Consulting Services
8299 - Schools and Educational Services

CAGE

9LM42

EIN

92-0664152

UEI

WEF8ZL9ZRB54

WOMEN OWNED SMALL BUSINESS CERTIFICATION STATUS- PENDING AUGUST 2023

DIFFERENTIATORS

- Head of Learning & Career Development Coaching for global non-profit organization
- 20+ years of Human Resources, Training & Leadership Development experience; expert at getting employees to assess skills and get to & succeed in the right role
- Over 100+ hours of facilitating engaging & impactful training with proven tools to change team dynamics for success
- Positive impact to over 400 employees & managers with career development training resulting in promotions, new opportunities, and better role alignment which benefits employees and the organization
- Proven coaching programs & career tactics for a variety of employees from interns to executives
- Engaging interactive presentations that lead to learning & proven changed behaviors beyond the training day

PAST PERFORMANCE

- **Architect of the Capitol/U.S. Botanic Garden** - Resume Writing & Interview Skills Workshop for internal career development opportunities
- **Chemonics International**-*DISCover Your Leadership Style*
- **L3Harris Corporation** - Created global onboarding process for division; revised & improved performance management process
- **National Public Radio** - Developed & improved performance management process in midst of pandemic; implemented compliance training, instituted companywide DISC styles assessments for better team collaboration & communication.
- **Warner Bros Discovery** - developed global Cyber and IT infrastructure in partnership with CISO
- **Starbucks Coffee Company** - Coached managers to be strategic leaders & team developers; led to Reduced turnover, developed employees to salaried promotions;
- **General Electric** - Human Resources Training & Development for marketing, engineering & entry level associates

CORE COMPETENCIES



EXECUTIVE DEVELOPMENT

- Managing teams
- Better communicating with your team
- Building relationships in remote/hybrid workforce
- Improving your leadership abilities



TEAM BUILDING

- Learn & utilize different team member styles with *DISC Assessments*
- Build better teams for better performance
- Helping remote teams improve remote skills
- Help employees on your team be better engaged



EXECUTIVE & EMPLOYEE COACHING

- New Managers
- Challenged Managers
- Interns & Entry Level Employee Training
- Internal career development coaching with resumes and internal interviews