



AEJ CONSULTING LLC CAREER & LEADERSHIP COACHING



CAREER COACHING

LEADERSHIP DEVELOPMENT

MANAGER TRAINING


TEAM BUILDING


SPEAKER

COACHING FOR COLLABORATIVE SUCCESS
People leave managers. Not great company cultures. AEJ Consulting is driven to empower leaders and teams to ignite their collaborative potential, master transformative communication strategies, and exceed organizational objectives with targeted coaching solutions.

CONTACT

TO SCHEDULE YOUR SOLUTION

 313-288-9607

 info@ayannaejackson.com

 @ayannacareercoach



LEADERSHIP DEVELOPMENT

- Managing teams
- Better communicating with your team
- Building relationships in hybrid spaces
- Conducting purposeful meetings
- Improving your leadership career



TEAM BUILDING ASSESSMENTS

- Learn & utilize personality styles with *Take Flight Learning DISC*
- Build better teams for better performance
- Remote teams need remote skills
- Help everyone on your team be better engaged



EXECUTIVE & EMPLOYEE COACHING

- New Managers
- Challenged Managers
- Career changers
- Interns & Entry Level Employee Training
- Resumes, Interviews, & Job Search Strategy Planning



AEJ CONSULTING LLC
AYANNA E. JACKSON
CAREER & LEADERSHIP COACHING

TOPICS I SPEAK ON

It's my pleasure to share my expertise & experiences on the following:

Interns

- Career Development Planning
- Resume Writing & Cover Letters
- Interviewing
- Salary Negotiation

Managers / People Leaders / Executives

- Coaching In Style: DISCover Your Leadership Style
- Group Executive Coaching 1:1 (Limited Spaces)
- New Manager Assimilations with New Teams
- Developing Your Team: Career Planning & One on One's w/ Your Teams

Individuals / Groups

- PIE: Performance, Image, Exposure in the Workplace
- Career Development Planning
- Getting to a Career You Love
- Authentic Vocation Coaching (career pivot)
- Discovering Your Life Purpose
- DISC Assessment: Understanding Your Style & Others

General Topics

- Being a Great Human Resources Partner
- *Doing* the Work Before You Get the Work
- Using AI in Your Career Search
- Resumes, Interviews, Cover Letters
- Salary Negotiations
- PIE: Performance Image Exposure in the Workplace
- Discovering Your Life Purpose
- Career Development Planning
- Quarterly Resume Updates - Why & How
- Better Interviewing: Strategies for Managers
- Better Interviewing: Tell Your Career Story



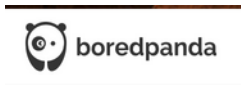
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TESTIMONIALS & CLIENT WINS

What my clients say about our partnership & my work...

"While looking for a new job at a time when the trend in my industry was to downsize, I was lucky to connect with Ayanna. If I landed an interview, it went well and usually led to offer. But I was having difficulty getting my resume seen and finding the right fit for my next job. Ayanna was quick to respond, gave me a number of direct and actionable suggestions, worked efficiently, and got my job search moving in the right direction. After working with her, I immediately noticed an uptick in responses from prospective employers and quickly found a great fit for my next career step. In the first month after working with her, I lined up the same number of job interviews that it took 3 months to line up before receiving her guidance. Ayanna's expertise, professionalism, and personality make it easy and fun to work with her and leads to immediate positive results."

Darin S. - Senior Technology Professional

"The DISCover Your Leadership Style session was great. Ayanna did a great job of helping people get out of their head to understand that one {style} is not superior to another but that they all have their strengths and weaknesses. Ayanna was engaging, collaborative, and flexible. She adapted to the room and was able to keep all different parts engaged. She provided great examples of personality approaches to work and life."

N.C. - Interational Development Leader

"This (DISCover Your Leadership Style) program is great - and Ayanna is a terrific facilitator helping leaders and teams leverage all the learnings." C.S. - Managment

"Ms. Jackson was there for me to consult with during every step in the process, from interviewing through salary negotiations. I would not have been able to accomplish the full, rich benefits package I received without her detail-oriented and consistent engagement. I whole heartedly recommend her, especially to women of color navigating the challenging job search and negotiations processes." R.B. - Financial Services Executive

"I attended a workshop on salary negotiation presented by Ayanna. She gave us tips on how to negotiate, including being specific about what you are asking for, knowing your non-negotiables and even had us do some role-playing to practice our negotiating skills. Thanks to this workshop and her coaching, I was able to successfully negotiate the salary I wanted along with a few other things! I highly encourage anyone that is on the fence about working with Ayanna to just go ahead and hop on the other side! I promise she is worth it! C.E. - Higher Education



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BIO

Ayanna E. Jackson

Ayanna E. Jackson is a career & leadership coach located in the Metro Washington D.C. area. Driven by her love of helping people get to a career they love, she founded her own career coaching and consulting business in 2019.

Prior to coaching and training full time, Ayanna is accomplished in a Human Resources career spanning 22 years across several Fortune 500 companies including General Electric, Starbucks Coffee Company, and Harris Corporation. Most recently she was the **Head of Learning & Development at National Public Radio (NPR)** in Washington DC – one of America's most well-known public media news sources. In this tailored role, she facilitated in-house career development sessions, implemented leadership training and development courses, and provided career development coaching for interns to the C-Suite. Prior to NPR, she was a Sr. Human Resources Manager at Discovery Communications (now Warner Bros Discovery) In this role, she provided global HR support to the Chief Information Security Officer and the IT and Cyber Security divisions for 400+ employees.

Ayanna has been featured in a variety of media publications including **Forbes, U.S. News & World Report, HuffPost, HR.com, and NerdWallet**. She's provided training and development coaching at various organizations including **Anne Arundel Community College, NPR, National Coalition of 100 Black Women**, and her undergraduate alma mater, **Clark Atlanta University**. Ayanna was recently selected to the newest Forbes Council: **ForbesBLK**: a platform and community that amplifies the voices of Black entrepreneurs, professionals and leaders. She was also recently granted being a **TOP VOICE on LinkedIn for Career Development Coaching**.

Ayanna earned a Bachelor's degree in Business Administration Marketing from Clark Atlanta University (an HBCU) and a Masters in Labor Relations and Human Resources from Michigan State University.

As a Career & Leadership Coach, Ayanna speaks with clients on career changes, job searching, updating resumes, salary negotiating, and interviewing skills. She also provides engaging team building sessions, team assessments and leadership development training for a variety of industries and organizations. You can follow her career guidance on LinkedIn, Instagram and most social media sites as @ayannacareercoach.

Originally from Detroit, Michigan, Ayanna is an avid reader of fiction, professional development and biographies. She's an active member at the Prince George's Church of Christ in Landover, Maryland where she leads the Social Media & Communications Ministry. She also serves as President of the Friends of Upper Marlboro Library. She stays focused and encouraged with her commitment to Christ and the love and support of her husband (a fellow HBCU graduate) and their two children.



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GET IN TOUCH WITH ME!



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